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# PARK-UNION FOREIGN BANKING CORPORATION

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Japan Buys Turbines Here. Two 25,000 kilowatt steam driven the Osaka Electric Light Company. This rbine units have been ordered from the company furnishes light and power to estinghouse Electric and Manufacture street railways, steel plants, shipyards, turbine units have been ordered from the Westinghouse Electric and Manufacturing Company, East Pittaburg, for ship-ment to Japan. When installed they will complete the largest steam driven two new units will bring the capacity of scirical installation in the Far East, this plant up to 100,000 horsepower.

### PICTURE BRIDES **DIVIDE JAPANESE**

California Colony Splits Into Factions Over Problem When Americans Take Hand.

PERIL IS EXAGGERATED

Agitation of Question Kept Up by Politicians to Serve Own Ends.

Special to the Far Eastern Section of THE SUN. San Francisco, Dec. 16.—California expert in any particular branch of com-Japanese have suddenly divided them-nelyes late two suddenly divided them-

the system claim that those who favor it in a manner uniform and constant. it do not realise how genuinely American

In trading with China, or in China, however, these elements will not only affect the results to an extent that will vary from one transaction to another clettes are generally opposed to continuing the practice. The activities of Senator Phelan caused the Japanese to take up the question, because the Senator recently opened a campaign to show that California and the other coast States are threatened with an overwhelming increase in Japanese population through this method of bringing new for the process of the commodity being mothers into this country.

In trading with China, or in China, however, these elements will not only ing the ratio of any one of the standards of China, to any one of the standards of C

States in the last eight years, and among this number the birth rate has been less than 50 per cent.

"Prolific" Japanese Mothers. These figures speak for themselves and ought to dispel any fears of a wholesale populating of the Pacific coast by Japanese, but as long as the question is used in California to gain or regain political popularity Califor-nians will probably continue to "view with alarm" without regard for figures or at least the accuracy of such figures as are sometimes presented in "news" items. One such item printed last week said that thirty-five Japanese mothers in one district had given birth to 131

One of the San Francisco papers made an increasing portion of the trade. a study of Japanese farming conditions there was a juli in the development of the regarding the possibilities for Sither the State, and presented the following the trade in line with the general situations.

ployed for far less profitable purposes. American farmers and continued the business as they found it. The slightest study, however, shows this conclusion to be a complete error.

fornia the article says:

"The soil was shifting sand, blown by desert winds that sucked up and whirled

after a brief struggle with hostile con ditions had vanished. It simply 'blew away,' its distant neighbors said. These Japanese were laughed at when they an-nounced they would settle at Livingston Their own people laughed at them They were told that they, too, would be blown away by the flerce winds that whirled over the hot sands.

"At Livingston Japanese and Americans live in amicable cooperation. The striking feature of the community is the Anstralian Importer Gives One cooperation of both races in both spiritual and physical work. Here the fact that most of these colonists are Christians has given them a decided advantage. It has brought them into closes contact with their American neighbors and has therefore greatly advanced the Americanization which they desire. This

have been charged by politicians. A return to the United States next month also protect his company on its loss. glance at the custom which prevailed in Japan long before California was heard of, shows that the parents of the bride and groom have had in their hands the business of making the selections of partners for their sons and daughters and that pictures were used to supple-ment the descriptions of each made to

Local records show that a very small percentage of those brought to America as picture brides cause any domestic trouble and very happy unions have usually resulted. Finally the position taken by the Japanese community on the subject is to leave this question to the respective Governments after first declaring themselves ready to meet the wishes of the American Government.

Dutch East Indian Cattle Supply. The Division of Animal Industry of the Dutch East Indian Governme places the number of beef cattle in the colony at the end of 1918 at 2,742,655; buffaloes (water buffaloes or co 3,148,229, and horses at 679,496. During that year there were slaughtered 541,649 beef cattle, 299.812 buffaloes

#### SPECIAL STUDY NEEDED IN FINANCING TRADE IN CHINA

Success in Import or Export Business May Depend Upon Intelligent Handling of Money Side of Operations

This is the eighth of a series of articles written especially for the For be paid to the banking charges that have to be paid to the bank for the handling or Eastern Section of THE Sun by G. discounting of bills and that are either Passeri, late Financial Advisor to the known, or ascertainable at any moment. Bank of China and a resident of the The business man is therefore in a East for twenty-three years. position to accept or make an offer, with

By G. PASSERI.

The subject of the financing of the import and export trade with Thina is of time usually allowed by prevailing of paramount importance and the possession of knowledge of its ramifications is just as essential to the business man contemplating trade relations with that country as is the possession of those being a standard of currency whose ratio technical details which make of him an to other standards circulating in the

selves into two factions: those in favor of continuing the "picture bride" practice and those opposed to it. Individuals with the internal working of their financial activity.

In commercial dealings with, or in, other countries it is not always necessary as a preliminary to be acquainted with the internal working of their financial and many control of the control have taken very determined stands con-cultarities, if existing, are generally of cerning the question, so determined that such an unimportant nature that the fifteen officers of the recent convention indifference of the business man to the resigned when those who favor the con-tinuance of Japanese securing wives via the "picture route" won in the deciding it being considered unnecessary to acvote. The two camps are about evenly quire expert knowledge of the intricacles of elements that will not influence the divided. Those who advocate abolishing result of a transaction, or that influence

In trading with China, or in China

mothers into this country.

As a matter of fact, only 5,070 picture brides have come into the United States in the last eight years, and expressed in a value that in itself is element cannot be done away with, and one subject to changes, with the possible will constitute one of the difficulties on the last eight years, and countries having a gold standard, this pend the success of every business trans-

expression may at times be subject to comparatively small fluctuations;

(2) Freight and various charges that can be reckoned with perfect accuracy, knowledge of all the details of which the comparative compared the subject nd
(3) Commissions, interest or discount, will be dealt with in a subsequent article.

a perfect knowledge of the ultimate re

suit, as the stability of the elements that form the distinctive nature of the trans-

action can be relied upon for the period

In China, however, the elements of

(a) The "internal exchange" express

change.

(b) The "foreign exchange" express

price are not only subject to the commo

In one district had given birth to 131 Immediately previous to the outbreak of the war in Europe trade in enameled investigation shows that Californians have had foisted upon them many such yarns to cause aiarm. In this State there is one Japanese to every fifty persons and to every 2.5 square inflex. Just as other foreigners have found theirs in California, often taking land which was considered worthless and converting such areas into productive centres.

D. T. Magula of the American Committee of Siberian Agricultural Cooperative Unions has returned from San Francisco, where he spent ten days with the still to be done on the technical side of the war in Europe trade in enameled to the sull to be done on the technical side of the business to warrant the Davis of the still to be done on the technical side of countries for insumpting of the staple food supply.

During the last general trade in normal years, so that the still to be done on the technical side of the war in Europe trade in enameled to the sull to do this work, and if it is for the last general trade in normal years, so that the still to be done on the technical side of the American Cooperative Union of the sunner of countries for insumpting a tracting the attention of American Cooper an increasing portion of the trade,
Following the outbreak of the war were anxious to get first hand informa-

tion in all iron and steel products, but Japanese manufacturers have been at Mr. Magula said he feels that 1920 ness farming in California has been this development of successful orchards, vineyards or gardens on land that was vineyards or gardens on land that was constant increase in the volume of the gether with increased shipping and clinic completely out of use or else emtrade which has come to be almost transportation facilities for American played for far less profitable purposes.

600 worth, the United States and Great The chief value of this fleet's part in Britain dividing that small portion of business relations between the two

unity at Livingston in central Cali-make on their goods which are of a greatly appreciated. Recently strong rais the article says: quality entirely in keeping with the price. hopes for recognition of the Kolchast

# HAVOC IS WORKED BY POOR PACKING

Instance of a \$35,000

Loss.

The outlook for greater commercial

and establishing agents here for Austra-of the land is in cane. Actually the lasian products on a reciprocal basis, difference is in many cases considerably

Tremendously impressed by the preparedness of American manufacturers for increasing production, Mr. Cox was very decided in his opinion concerning the future relations between his country and the United States. He expressed great pleasure over the courteous treatment he received in New York, Chicago, Washington and other cities he visited and highly appreciated the wholehearted offers of cooperation he unanimously received.

While discussing the shipping situation, however, Mr. Cox pointed out that



Photograph of paper shipments from the United States to Australia, and 5,522 horses, making a total of illustrating an instance of poor packing.

# SUGAR MACHINERY

bor Saving Devices Seems Near in Industry.

CHANCE FOR AMERICANS

Great Opportunities Present for Extension of Export Trade in Far East.

variations in the value of the commodity itself but the expression of that value There is apparently a considerable country is not fixed and cannot be depended upon, add another coefficient to be reckoned with. Furthermore, the price itself, expressed in any one stand-ard plus freight charges, banking comcording to Consul Henry Campbell nissions, interest, discount, etc., that will constitute the c. i. f. price, will be subject to another element of great insta-bility, "the rate of exchange" between China and other countries having a government. To be more explicit, the new standard. To be more explicit, the new standard is standard. To be more explicit, the new standard is standard. To be more explicit, the new standard is standard. To be more explicit, the new standard is standard. To be more explicit, the new standard is standard. To be more explicit, the new standard is standard. To be more explicit, the new standard is standard. To be more explicit, the new standard is standard is standard. To be more explicit, the new standard is standard is standard in the standard in

ing next to Cuba and British India.

As the latter consumes all that ing the ratio of the various standards produces, Java ranks next to Cuba in circulating in China as mediums of exsugar exports, actual production being about half of the Cuban output and approximately three times the produc-tion of the Hawalian Islands. Compared with the Hawalian industry, where, it is understood, there are about fifty, sugar centrals, Java has at present 186 producing mills with an average investment in plants or mills of from \$300,000 to \$500,000 each, or an aggregate, very roughly estimated, of some-thing like \$75,000,000, of which busi-ness America has had in the past a very small share.

The industry in Java is older than

The industry in Java is older that of Hawaii, and will probably not instance of a color which before the war that of Hawaii, and will probably not instance of a color which before the war that of Hawaii, and will probably not instance of a color which before the war that of Hawaii, and will probably not instance of a color which before the war that of Hawaii, and will probably not instance of a color which before the war that of Hawaii, and will probably not instance of a color which before the war that of Hawaii, and will probably not instance of a color which before the war that of Hawaii, and will probably not instance of a color which before the war that of Hawaii, and will probably not instance of a color which before the war that of Hawaii, and will probably not instance of a color which before the war that of Hawaii, and will probably not instance of a color which before the war that of Hawaii, and will probably not instance of a color which before the war that of Hawaii, and will probably not instance of a color which before the war that of the w

importance and value of the sugar crop at the present time of great world demand and consequent high prices. The sugar mills are for the most

part large, modern plants, although some of the labor saving devices in common use in many other countries are not used owing to cheap and plenti-ful labor. There is now, however, a growing interest in labor saving appli-ances and machinery, due to the inployed for far less profitable purposes.
Ignorant of the facts of the case, we have been inclined to believe in California that Japanese farmers have merely taken over lands and farms of American farmers and continued the continued the continued that the facts of the case, we holly Japanese. The total imports of this enameled to believe in California that Japanese farmers have at \$1,703, or \$42,580 gold. Of this has announced that it has four 10,000 has announced to the increased cost gof labor and a certain recently opened offices in San Francisco. It is total Japan furnished all but about \$10,-100 has announced that it has four 10,000 has announced to see the increased cost gof labor and a certain recently opened offices in San Francisco. growers are now for the coming to a realization of their rather precarious situation in depending so

business as they found it. The slightest study, however, shows this conclusion to be a complete error.

Useful as Developer.

"The Japanese farmer in California has always been a great developer and improver. Where no has taken over lands that were in use before his time has almost always, if not always put them to a far higher use and made them far more valuable than they were before. But with a great proportion of the interval of the current year of \$323, and then transchipping from the introduction of labor saving maching the next few years and the countries will be that it will eliminate the necessity for shipping goods to late necessity f sag."

due to the low price compared with his associates in protecting and de- by bullocks, while only a few have loco
Speaking about the Japanese comEuropean and American prices they can veloping the Trans-Siberian Palirond is motive equipment.

Interest in American Machinery, The whole trade in this ware is highly Government have been given the Rus | The transportation of cane is espe-illustrative of the fact that in goods slan Embassy, and Mr. Magula feels cially difficult here because of the fact, desert winds that sucked up and whirled away every ventige of moisture, its bare surface scorched by a fierce sun. There surface scorched by a fierce sun. There was no shade, no sanitation, no schools, no churches. There was nothing to make life worth living. In fact, it's probably the more expensive ware is the present the demand in China for "An American colony had been planted at Livingston twelve years before, but away of the fact that in goods stan Embassy, and Mr. Magula feels that the sone act will go far in elimination that this one act will go far in elimination that this one act will go far in elimination that the sone act will go far in elimination that the sone act will go far in elimination that the sone act will go far in elimination that the sone act will go far in elimination that the sone act will go far in elimination that the sone act will go far in elimination that the sone act will go far in elimination that the sone act will go far in elimination that the sone act will go far in elimination that the sone act will go far in elimination that the sone act will go far in elimination that the sone act will go far in elimination that the sone act will go far in elimination that the sone act will go far in elimination that the sone act will go far in elimination that the sone act will go far in elimination that the sone act will go far in elimination that the sone act will go far in elimination that the sone act will go far in elimination that the people in China the first requisite is ting the greatest problem that confronts the All-Russian Government.

Mr. Berseneff, who was official commercial representative of the Omak that the sone act will go far in elimination of the short that the short manufacture.

Mr. Berseneff, who was official commercial representative of the Omak that the All-Russian Government.

Mr. Berseneff, who was official commercial representative of the Omak that the All-Russian Government.

Mr. Berseneff, who was official commercial representative of the Omak that the All-Ru cane, where the longest haul would be about a mile if the mill were placed and complete his work of interviewing in the centre of a compact tract of that the leading business men of America size would require a long haul of more than two miles if only a third or fourth

The outlook for greater commercial increase in likeness of life and manners to that of their neighbors has in its return reacted to produce still closer social relations. The same cooperation that exists between the Americans and the Japanese members of the colony exists between the Americans and the Japanese. You can't find any difference, said a resident."

Thus it will be seen that there is much to be said in favor of the Japanese in California; that all California is not seetling with hordes of Niponese who were using every subterfuge to defeat the purpose of the "gentlemen's agreement," and that the "picture bride" in statement to a representative of the purpose of the "gentlemen's agreement," and that the "picture bride" in statement to a representative of the Japanese who have suif-seetling with hordes of Niponese who were using every subterfuge to defeat the purpose of the "gentlemen's agreement," and that the "picture bride" in statement to a representative of the Japanese in the two country of the Japanese in California; that all california is not seetling with hordes of Niponese who were using every subterfuge to defeat the purpose of the "gentlemen's agreement," and that the "picture bride" in statement to a representative of the Japanese in the statement to a representative of the Japanese in the two country of the Japanese in California; that all california is not seetling with hordes of Niponese who were using every subterfuge to defeat the purpose of the "gentlemen's agreement," and that the "picture bride" in statement to a representative of the Japanese in the American machinery and iron, however, Mr. Cox pointed out that greated and produced certified photographs wherein his company suffered a since the public continuon, however, Mr. Cox pointed out that greated and produced certified photographs wherein his company suffered a since the public continuon, however, Mr. Cox pointed out that greated and the class consideration, however, Mr. Cox pointed and increamed and produced and the class fro

Shantung Peanut Crop Poor.

Due to the lack of rains the 1919 peanut crop in the Shantung Province, China, is far below the average and many predict the yield will be as low as 100,000 tons. In 1918 the production of peanuts was about 600,000 tons, while in 1917, due to floods, the crop was but 200,000 tons Practically all shipments of Shantung peanuts are made from Tientsin, Shanghai, or Tsingtan.

#### CHINA CALLS IN RAILROAD EXPERTS

NEEDED IN JAVA Aims to Standardize Rolling

Time for Introduction of La- Special Cable Despatch to THE SUN from

Copyright, 1919, all rights reserved. SHANGHAI, Dec. 16 .- The Chines Government has decided to bring abou standardization of rolling stock and experts have been engaged from Great Britain, the United States and France These are due to arrive in Pekin shortly. There can be no doubt that this is step in the right direction. There is probably no other country where there is such a heterogeneous collection of wagons and locomotives. There is an

enormous deficiency in rolling stock to be made up on Chinese rallways, but the Government is bankrupt and refuses

to arrange for the purchase of either badly needed locomotives or wagons. lack of information among American
ranufacturers and exporters of the
possibilities for trade in connection
with the sugar industry of Java, acof rolling stock. One line is so much under strength in hauling power that its Cuban sugar production and the won-derful growth of the cane sugar industry which the British technical staff of the railway might well be proud. There is a good opening for a really up-to-date railway wagon works in China. Different lines have their own shops, but some-thing bigger is wanted. Timber and

#### GERMAN DYES READY AT INCREASED PRICES Agents Prepare to Sell in

East Indies. Agents in Holland for German dye manufacturers are circularizing the con-sumers and dealers in the Dutch East Indies to the effect that they are now in a position to obtain German dyes, but that the prices have greatly increased over the prewar figures, and give one instance of a color which before the war

Java is an important market for dyes, and some of the importers who sold German dyes in prewar days are now Due to the density of population in agents for American dye manufacturers. Java, estimated now to be more than These importers are much encouraged 30,000,000, the Government does not regarding the outlook for the American permit of large concessions of land and product, but the American industry is so

to get a very strong place on this trade. gations of the best methods of promoters

#### OPEN PLUMBING NATURAL.

daoris Cook and Wash in Free Hot Water.

The Maoris of Whakarewarewa, New Lealand, have never used fire. Living as they do in the centre of the great thermal region surrounding Rotoura, they have an abundance of cold, warm and boiling hot water in the lakes and pools surrounding their village and all their cooking is done in pots or kettles mounted on frameworks over crevices in the rocks from which live steam issues unceasingly.

When the Maori housewife attends

to her family washing she dips her clothes in a boiling pool, takes them out and soaps them vigorously and then throws them back into the pool to let

nature complete their cleansing.

Despite the fact that Maoris live in this warm climate and have such wonferful conveniences at their very ways they were never a lazy or indolent

SOYA BEAN TRADE DROPS.

British Restrictions on Vegetable 011 Causes Decline. The soya bean trade situation at

Dairen has been undermined by the decline in orders from abroad. The visible stock at Dairen on September 21 this primative propulsion of such heavy was 210,000 tons, or four times that craft surprisingly long distances are of the same date last year.

The soya bean oil trade also has fallen off owing to the restriction placed by the British Government on transactions in vegetable oils generally. This has stopped the shipment of oil to Vancouver and thence across Canada and the Atlantic to England. The de-

#### AUSTRALASIAN TRADE NOTES

An American writing from Australia is sponsor for the statement that the opportunities for American merchants to do business with Australia are excellent in almost all lines. Hardware and electrical equipment are particularly needed. Food prices are very high, but the public continues to buy luxuries freely.

of the latter, with which they have always worked.

It is believed that this factor in itself will not by any means exclude American goods, but it does mean that Americans to successfully enter the field must have a thorough knowledge of local conditions and must be prepared to prove to their prospective customers here that their goods are better, all things considered, than can be secured elsewhere. This cannot be done by correspondence or

cannot be done by correspondence or by a few days' flying visit of a foreign representatine instructed to cover the world in a few months.

There are great opportunities for the extension of American export trade, but in the end it can only be secured and held by first thoroughly studying actual conditions in the field and followed up by careful and constituent actual conditions in the field and followed up by careful and constituent actual the details of local conditions and requirements.

Trails and the west coast of North America.

As there is great likelihood of a short-age of canges and lemons in Australia.

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## JUSTICE TO LABOR AUSTRALIA'S AIM

Prime Minister Hughes Outlines Plan to Thwart "One Big Union."

TO CHECK CLASS WAR

Minimum Wage Will Be Ad. justed Automatically to Cost of Living.

BENDIGO, Australia, Dec. 2 .- A com-

plets review of the Australian Govern-

ment's attitude in the labor situation and a trenchant expression against the L W. W. and "One Big Union" organizations were given by Prime Minister Hughes in his recent policy speech here. The Prime Minister pointed out that the world was everywhere in a ferment and attempts at Bolshevism, which was rule by force and the absolute negation of democracy, must be fought to a finish. The Government was firmly intrenched against the L W.

W. and the "One Big Union" movement he affirmed, because these organizations advocating, in effect, class war. Indusrial unrest, he added, could not be settled by tinkering with the surface of industrial problems; the Government must be, and was prepared to do justice to the worker, for nothing less would serve.
"We must devise better methods for insuring the payment of a basic wage than now exist, and means must be found," continued Mr. Hughes, "to adjust the minimum wage automatical or nearly so, to the cost of living.

ascertain this will be the work of the Royal Commission, which the Govern-ment will appoint. Labor is entitled to a fair share of the wealth it creates, and better machinery must be devised to give labor a more than living wags. The 'go slow' policy must be killed by giving the workman an inducement to increase production, while the rights of capital to its share must be recognized "Strikes are a menace to the cou try, and all must combine to make them

(3) Commissions, interest or discount, will be dealt with in a subsequent article.

JAPANESE GAINING

IN ENAMELLED WARE

Cheapness of Product Its
Chief Virtue.

SIBERIAN TRADE

Cheapness of Product Its
Immediately previous to the cutbreak

Interest.

On The Maguia of the American Composition of the Market Composition of the Market Composition of the Consumption of the Consumption of the Consumption of the Colors that will have to be more fully developed before they are suitable for the native trade, which is the big three. This necessitates a rotation of three, requiring that three are suitable for the native trade, which is the big three three points of the colors that will have to be more fully developed before they are suitable for the native trade, which is the big three points of the colors that will have to be more fully developed before they are suitable for the native trade here.

American dye manufacturers should not lean too strongly on the efforts of not lean too strongly on the efforts of the regents in Java to sell their product.

This is no reflection on the importers, as they are well equipped for selling and mittee of Siberian Agricultural Cooperamity of the colors that will have to be more fully developed before they are suitable for the native trade, which is the big three three points in the dyeing processes of many one year out of three, requiring that there are suitable for the native trade, which is the big for the native trade here.

American dye manufacturers should not lean too strongly on the efforts of the general to the product on the importance of the product of the suit is not entered them.

The suit allow the use of any given tract of the dyeing processes of many one year out of three, requiring that there are suitable for the native trade, which is the big three has been found to be a three points of the colors that will have to be more fully developed before they are suitable for the colors that will have too be mark that there are suitable for the colors that will have too be m

ing unemployment insurance will be

### MANIIA PUNTS FREIGHT.

Venice of the Orient" Makes Pull

Manila is frequently called "the Venice of the Orient" because of the great num-ber of cannis, or esteros, which intersect the city. Being built upon the banks of the Pasig River, which flows directly through the city, and situated of broad, level plain, in its highest point only four feet above sea level, the river and these canals were easily developed and form a most convenient and cheat

system of transportation.

Most of the incoming shipments are transported from the harbor "uptown" the great cascoes, large shallow draught open boats, native built and usually pr pelled by poles. These cuscoes have the capacity of a standard freight car or fore and are covered by bamboo mat roofs. Their service has been speeded up during the American occupation of the islands by assembling them in groups at the mouth of the river and towing them by steam and motor tugs to the up-

town esteros, from which point they are poled to their destination. There are no towpaths along the Manila canala.

The boatmen thrust their poice ! the river bottom and then walk along the edge of the boat, repeating the performance every boat length. Despits this primative propulsion of such heavy

Consdi Drafts Go Up in India.

The Government of India has called he price of consul drafts from 1 shilling 8 pence to 1 shilling 10 pence for imme diate telegraphic transfer and from mand for bean cakes at Dairen, how-sver, continues strong because the prosperity of Japaness rice farmers is and bills. The continued rise in the sausing them to invest heavily in ferate in a loss to the Government of India in the coinage of rupeas, is the reason for this action.

#### Your Market Overseas



DEQUATE facili-A ties for merchandising and marketing your products to be sold abroad are the first requisites to success in the overseas market.

We wish to place at your disposal the unexcelled facilities of our organization for developing your export trade through direct representation abroad. As large importers and exporters our organization has been built up through years of effort and careful study of export requirements. May we not place our accumulated knowledge

COMMERCIAL UNION

at your service?

OF AMERICA.IN 25 Beaver Street, New York